Regd. Off. : 1, Raj Narain Marg, Civil Lines, Delhi - 110054
Corporate Off. : QRG Towers, 2D, Sector - 126, Expressway, Noida - 201304
Tel. \# 0120-4771000; Fax \# 0120-4772000, Email: investors@havells.com
UNAUDITED STANDALONE FINANCIAL RESULTS
FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2013

|  |  |  |  |  |  |  | Rs.in Crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.N. | Particulars |  | uarter Ended |  | Year to | ate | Year ended |
|  |  | 30-Sep-13 | 30-Jun-13 | 30-Sep-12 | 30-Sep-13 | 30-Sep-12 | 31-Mar-13 |
|  |  |  | (Unaudited) |  | (Unaud | ed) | (Audited) |
| 1 | Income from operations |  |  |  |  |  |  |
|  | a) Net Sales/Income from Operations (Net of excise duty) | 1166.05 | 1044.06 | 958.12 | 2210.11 | 1985.24 | 4198.90 |
|  | b) Other Operating Income | 7.90 | 7.24 | 6.10 | 15.14 | 11.78 | 26.09 |
|  | Total income from operations (net) | 1173.95 | 1051.30 | 964.22 | 2225.25 | 1997.02 | 4224.99 |
| 2 | Expenditure |  |  |  |  |  |  |
|  | a) Cost of materials consumed | 669.09 | 515.19 | 536.29 | 1184.28 | 1098.13 | 2266.33 |
|  | b) Purchases of stock-in trade | 106.50 | 90.67 | 104.04 | 197.17 | 195.44 | 422.66 |
|  | c) Change in inventories of finished goods, work-in-progress | (57.86) | 33.18 | (51.53) | (24.68) | (52.09) | (39.32) |
|  | and stock-in-trade |  |  |  |  |  |  |
|  | d) Employee benefits expense | 53.00 | 53.90 | 43.32 | 106.90 | 86.49 | 175.34 |
|  | e) Depreciation and amortisation expense | 15.92 | 15.58 | 15.85 | 31.50 | 27.66 | 57.88 |
|  | f) Foreign Exchange Fluctuation loss/(gain) | (0.53) | 7.65 | (10.12) | 7.12 | (1.67) | (0.87) |
|  | g) Other expenses | 234.24 | 217.30 | 212.94 | 451.54 | 421.75 | 866.86 |
|  | Total expenses | 1020.36 | 933.47 | 850.79 | 1953.83 | 1775.71 | 3748.88 |
| 3 | Profit from operations before other Income, finance costs and exceptional Items (1-2) | 153.59 | 117.83 | 113.43 | 271.42 | 221.31 | 476.11 |
| 4 | Other Income | 7.81 | 3.20 | 1.95 | 11.01 | 4.70 | 9.62 |
| 5 | Profit from ordinary activities betore finance costs and exceptional items ( $3+4$ ) | 161.40 | 121.03 | 115.38 | 282.43 | 226.01 | 485.73 |
| 6 | Finance Costs | 6.05 | 5.64 | 9.94 | 11.69 | 20.14 | 28.55 |
| 7 | Protit from ordinary activities after finance costs but betore exceptional items (5-6) | 155.35 | 115.39 | 105.44 | 270.74 | 205.87 | 457.18 |
| 8 | Exceptional items | - | - | - | - | - | - |
| 9 | Profit from ordinary Activities before tax (7+8) | 155.35 | 115.39 | 105.44 | 270.74 | 205.87 | 457.18 |
| 10 | Tax expenses | 29.63 | 20.73 | 18.47 | 50.36 | 38.82 | 85.79 |
| 11 | Net Profit from ordinary activities after tax (9-10) | 125.72 | 94.66 | 86.97 | 220.38 | 167.05 | 371.39 |
| 12 | Extraordinary Items (net of tax expenses) | - | - | - |  | - | - |
| 13 | Net Profit for the period (11+12) | 125.72 | 94.66 | 86.97 | 220.38 | 167.05 | 371.39 |
| 14 | Minority interest | - | - | - |  | - | - |
| 15 | Net Profit after taxes and minority interest (13-14) | 125.72 | 94.66 | 86.97 | 220.38 | 167.05 | 371.39 |
| 16 | Paid up Equity Share Capital (Face value of Rs.5/- each) | 62.41 | 62.41 | 62.39 | 62.41 | 62.39 | 62.39 |
| 17 | Reserves excluding revaluation reserves as per balance sheet of previous year | - | - | - | - | - | 1,807.83 |
| 18 | Earnings per share (EPS) before extraordinary items ( of Rs.5/-each) (not annualised) : <br> a) Basic and Diluted Earnings per share (EPS) after extraordinary items ( of Rs.5/-each) (not annualised) : <br> a) Basic and Diluted | $\begin{aligned} & 10.08 \\ & 10.08 \end{aligned}$ | 7.58 7.58 | 6.97 6.97 | 17.66 17.66 | 13.39 13.39 | 29.76 29.76 |
| $\begin{gathered} \hline \text { A. } \\ 1 \end{gathered}$ | PARTICULARS OF SHAREHOLDING <br> Public shareholding <br> - Number of Shares <br> - Percentage of shareholding | $\begin{array}{r} 47829167 \\ 38.32 \\ \hline \end{array}$ | $\begin{array}{r} 47876248 \\ 38.36 \\ \hline \end{array}$ | $\begin{array}{r} 47961960 \\ 38.44 \\ \hline \end{array}$ | $\begin{array}{r} 47829167 \\ 38.32 \\ \hline \end{array}$ | $\begin{array}{r} 47961960 \\ 38.44 \\ \hline \end{array}$ | $\begin{array}{r} 47881158 \\ 38.37 \\ \hline \end{array}$ |
| 2 | Promoters and Promoter Group Shareholding <br> a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholdina of promoter and promoter aroup) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> b) Non - encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of the promoter and promoter <br> - Percentage of shares (as a \% of the total share capital of the company) | NIL N.A. N.A. 76991584 100.00 61.68 | NIL N.A. N.A. 76944503 100.00 61.64 | NIL N.A. N.A. 76812852 100.00 61.56 | $\begin{array}{r} \text { NIL } \\ \text { N.A. } \\ \text { N.A. } \\ 76991584 \\ 100.00 \\ 61.68 \end{array}$ | $\begin{array}{r} \text { NIL } \\ \text { N.A. } \\ \text { N.A. } \\ 76812852 \\ 100.00 \\ 61.56 \end{array}$ | $\begin{array}{r} \text { NIL } \\ \text { N.A. } \\ \text { N.A. } \\ 76893654 \\ 100.00 \\ 61.63 \\ \hline \end{array}$ |
| B. | INVESTORS COMPLAINTS <br> Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter | uarter ended 30 Nil 7 7 Nil | h September |  |  |  |  |

1. The Company has invested Rs. 18.64 crores in its wholly owned subsidiary "Havells Holdings Limited" during the quarter
Notes
2. Tax expense includes current tax, deferred tax and MAT credit.
3. Prior period figures have been reclassified/regrouped wherever considered necessary for comparative purposes
4. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 30th day of October, 2013. These results have been limited reviewed by the Statutory Auditors of the Company

## HAVELLS INDIA LIMITED

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SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED


